

Leadership Characteristics of Successful Executives

By Ronald P. Smyser

Client question: “What are the leadership characteristics of successful executives?”

Answer:

<u>Successful Characteristics</u>	<u>Derailing Characteristics</u>
1. Achievement	Dependency
2. Self actualization	Avoidance
3. Attentive listening	Indifference
4. Self discipline	Impulsiveness
5. Effective communication	Confusion, manipulation
6. Encouragement	Opposition, control
7. Responsibility, Accountability	Submissiveness
8. Objectivity	Subjectivity
9. Competitiveness	Approval
10. Affiliative orientation	Power orientation
11. Loyalty	Blame
12. Expressiveness	Inhibition
13. Composure	Nervousness

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Source: Spinnaker Leadership Associates, Inc.

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